

44751 Fern Ave
Lancaster, CA 93534
Fern Avenue Apartments
7 Newer Construction Units



Exclusively Listed By:

Shant Sherbetdjian

Senior Vice President of Investments

DRE Lic. #01713570 ss@remaxcir.com

Tel: (626) 657-8150

Enrique Viramontes

Senior Vice President of Investments

DRE Lic. #01372010 eviramontes@remaxcir.com

Tel: (213) 233-4363

REMAX
COMMERCIAL & INVESTMENT REALTY

RE/MAX Commercial & Investment Realty | DRE Lic. #01508014

99 South Lake Avenue, Suite #504 Pasadena, CA 91101

Office: (213) 817-1000 | Fax: (818) 647-0355

Fern Avenue Apartments

Property Profile

Property Address:	44751 Fern Ave Lancaster, CA 93534
Assessor Parcel #:	3133-011-033
Units:	7
Year Built:	1983
Building Size:	5,050
Lot Size:	12,293
Zoning:	LRR2
Construction:	Wood Frame
Roof Type:	Composite
Parking:	Garage, Carport & Open



Investment Highlights

- Newer 1983 Construction. Trophy Lancaster Investment
- Desirable Unit Mix Consisting of Spacious 1 and 2 Bedroom Units
- Property Has Been Under the Same Ownership for 8 Years
- All Units Have Central A/C and Heating
- Property Has 5 Single Car Garages, 6 Covered Carport Spaces and 1 Uncovered Space
- Realistic Rental Upside of +/- 18%
- Walking Distance to The BLVD Cultural District and Its Many Shopping, Dining and Entertainment
- Short 5 Minute Drive to the 14 Freeway
- SB721 Balcony Inspection Completed
- Only Subject to AB 1482 Rent Ordinance – No Local Rent Control

SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Photos



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Photos



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Photos



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Photos



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Photos



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

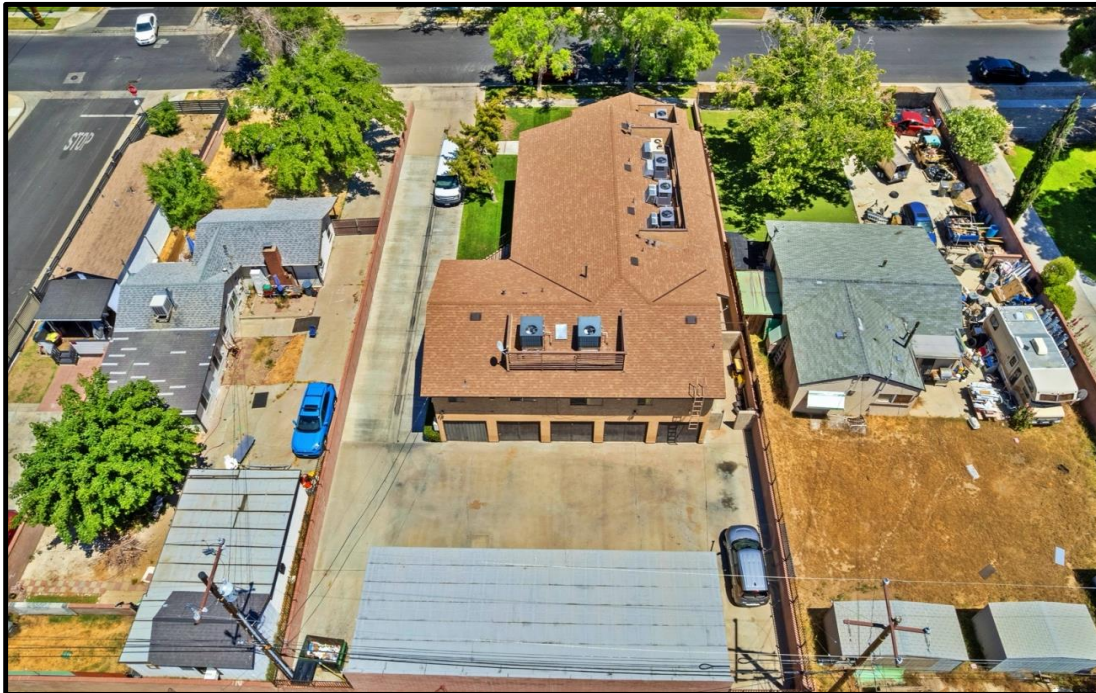
PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Photos



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Aerial Map



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

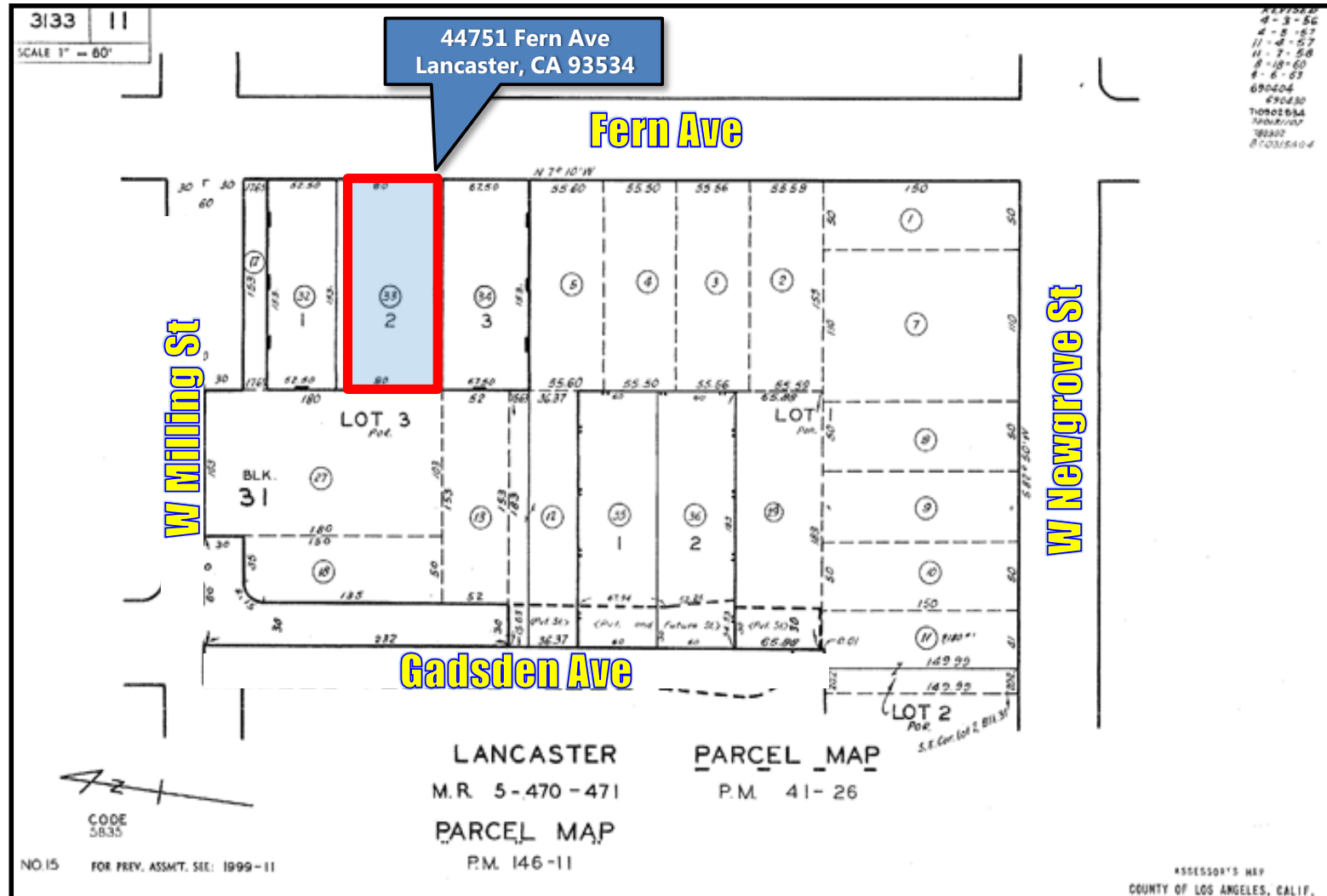
PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Parcel Map



SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

FERN AVENUE APARTMENTS

4475 1 FERN AVE - LANCASTER, CA

SUBJECT PHOTO



PRICING SUMMARY

Price:	\$	1,375,000
Down:	\$	550,000
Loan Amount:	\$	825,000
Price / Unit:	\$	196,429
Price / Square Foot:	\$	272.28
Cash on Cash:		3.96%
Cash On Cash (Proforma):		7.94%
GRM		9.67
GRM (Proforma):		8.21
Cap Rate:		6.02%
Cap Rate (Proforma):		7.61%

PROPERTY PROFILE

No. of Units:	7
Year Built:	1983
Square Footage:	5,050
Lot Size:	12,293
Construction Type:	Wood Frame
Roof Type:	Composite
Parking:	Garage, Carport & Open
Type:	A 7 Unit Multi-Family Investment
Parcel No.:	3133-011-033

- Newer 1983 Construction. Trophy Lancaster Investment
- Desirable Mix of One and Two Bedroom Units
- All Units Have Central A/C and Heating
- Only Subject to AB 1482 Ordinance - No Local Rent Control

BROKER CONTACT

SHANT SHERBETDJIAN ENRIQUE VIRAMONTES

Senior VP of Investments Managing Director
DRE# 01713570 DRE# 01372010
ss@remaxcir.com eviramontes@remaxcir.com
Office: (626) 657-8150 Office: (213) 233-4363
Fax: (818) 647-0355 Fax: (213) 817-1001

REMAX
COMMERCIAL & INVESTMENT REALTY

INVESTMENT CHARACTERISTICS

UNIT MIX & RENT SCHEDULE

# of Units	Unit Type	Current Rent Range	Monthly Income	Market Rent	Monthly Income
3	1 Bedroom + 1 Bathroom	\$ 1,312 - 1,800	\$ 4,554	\$ 1,850	\$ 5,550
4	2 Bedroom + 1 Bathroom	\$ 1,748 - 2,000	\$ 7,296	\$ 2,100	\$ 8,400
7			\$ 11,850		\$ 13,950

INCOME & EXPENSES

	Current Annualized	Proforma Annualized
Scheduled Gross Income	\$ 142,200	\$ 167,400
Total Scheduled Gross Income	\$ 142,200	\$ 167,400
Vacancy Rate	3% \$ 4,266	3% \$ 5,022
Effective Operating Income	\$ 137,934	\$ 162,378
Expenses		
Property Tax	1.20% \$ 16,543	\$ 16,543
Direct Assessments	\$ 4,468	\$ 4,468
New Insurance Quote	\$ 8,838	\$ 8,838
Water	\$ 1,653	\$ 1,653
Electricity	\$ 530	\$ 530
Gas	\$ 319	\$ 319
Trash	\$ 5,498	\$ 5,498
Landscaping/Gardening	\$ 1,800	\$ 1,800
Repairs & Maintenance	4.5% \$ 6,207	4.5% \$ 7,307
Off-Site Management	6% \$ 8,276	6% \$ 9,743
Reserves for Replacement	\$ 1,050	\$ 1,050
Total Expenses	38.8% \$ 55,182	34.5% \$ 57,749
Per Unit	\$ 7,883	\$ 8,250
Per Foot	\$ 10.93	\$ 11.44
Net Operating Income	\$ 82,752	\$ 104,629
Less: Debt Service	\$ 60,956	\$ 60,956
Pre-Tax Cash Flow	3.96% \$ 21,796	7.94% \$ 43,673

NOTES: California and various municipalities have passed rent control ordinances that may affect the actual and proforma rents. Buyer is encouraged to investigate. Figures are estimates only and based on industry standards. These numbers should be adequate considering the renovations and upgrades to the property. Property taxes are based on a reassessment at the current tax rate. Market Rent may take into account assuming fully renovated units.

RE/MAX COMMERCIAL & INVESTMENT REALTY | DRE# 01508014 | 99 SOUTH LAKE AVE., SUITE #504 PASADENA, CA 91101

RE/MAX Commercial & Investment Realty and Agent make no warranty or representation about the content of this brochure. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used are for example only and do not represent the present or future performance of the property. If you have questions or concerns regarding this issue, conduct further inspections by a qualified professional.

Fern Avenue Apartments

Current Income & Expense Analysis

44751 Fern Ave
Lancaster, CA 93534

7	Wood Frame	5,050	12,293	1983	LRR2
No. Units	Construction	Gross Sq. Ft.	Lot Size Sq. Ft.	Year Built	Zoning

CURRENT ANNUALIZED INCOME

Units	Type	Current	Total
<u>3</u>	<u>1 Bedroom + 1 Bathroom</u>	<u>\$ 1,312 - 1,800</u>	<u>\$ 4,554</u>
<u>4</u>	<u>2 Bedroom + 1 Bathroom</u>	<u>\$ 1,748 - 2,000</u>	<u>\$ 7,296</u>
<u>7</u>			<u>\$ 11,850</u>

CURRENT ANNUALIZED EXPENSES

SCHEDULED GROSS INCOME		\$ <u>142,200</u>
Vacancy Rate	3%	\$ <u>4,266</u>
GROSS OPERATING INCOME		\$ <u>137,934</u>
Expenses		
Property Tax	1.20%	\$ <u>16,543</u>
Direct Assessments		\$ <u>4,468</u>
New Insurance Quote		\$ <u>8,838</u>
Water		\$ <u>1,653</u>
Electricity		\$ <u>530</u>
Gas		\$ <u>319</u>
Trash		\$ <u>5,498</u>
Landscaping/Gardening		\$ <u>1,800</u>
Repairs & Maintenance	4.5%	\$ <u>6,207</u>
Off-Site Management	6%	\$ <u>8,276</u>
Reserves for Replacement		\$ <u>1,050</u>
Total Expenses	39%	\$ <u>55,182</u>
	Per Unit	\$ <u>7,883</u>
	Per Foot	\$ <u>10.93</u>
NET OPERATING INCOME		\$ <u>82,752</u>

SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Current Pricing Analysis and Opinion of Value

44751 Fern Ave
Lancaster, CA 93534

7	Wood Frame	5,050	12,293	1983	LRR2
No. Units	Construction	Gross Sq. Ft.	Lot Size Sq. Ft.	Year Built	Zoning

CURRENT PRICING AND FINANCING

PRICE		\$ 1,375,000
Down Payment	40%	\$ 550,000
First Trust Deed	60%	\$ 825,000
Interest Rate	FIXED 6.25% APR	FRM 30/5
Term	30 /5	

COMMENTS

Buyer to obtain a new loan at prevailing market rates and terms.

CURRENT SCHEDULED INCOME

SCHEDULED GROSS INCOME	\$ 142,200
Less Vacancy 3.0%	\$ 4,266
Gross Operating Income	\$ 137,934
Less Expenses 38.8%	\$ 55,182
NET OPERATING INCOME	\$ 82,752
Less Debt Service	\$ 60,956
PRE-TAX CASH FLOW	\$ 21,796
Return %	3.96%
Gross Rent Multiplier	9.67
Capitalization Rate	6.02%
Price per Square Foot	\$ 272.28
Price per Unit	\$ 196,429

SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Proforma Income & Expense Analysis

44751 Fern Ave
Lancaster, CA 93534

7	Wood Frame	5,050	12,293	1983	LRR2
No. Units	Construction	Gross Sq. Ft.	Lot Size Sq. Ft.	Year Built	Zoning

PROFORMA ANNUALIZED INCOME

Units	Type	Proforma	Total
3	1 Bedroom + 1 Bathroom	\$ 1,850	\$ 5,550
4	2 Bedroom + 1 Bathroom	\$ 2,100	\$ 8,400
7			\$ 13,950

PROFORMA ANNUALIZED EXPENSES

SCHEDULED GROSS INCOME		\$ 167,400
Vacancy Rate	3%	\$ 5,022
GROSS OPERATING INCOME		\$ 162,378
Expenses		
Property Tax	1.20%	\$ 16,543
Direct Assessments		\$ 4,468
New Insurance Quote		\$ 8,838
Water		\$ 1,653
Electricity		\$ 530
Gas		\$ 319
Trash		\$ 5,498
Landscaping/Gardening		\$ 1,800
Repairs & Maintenance	4.5%	\$ 7,307
Off-Site Management	6%	\$ 9,743
Reserves for Replacement		\$ 1,050
Total Expenses	34%	\$ 57,749
Per Unit		\$ 8,250
Per Foot		\$ 11.44
NET OPERATING INCOME		\$ 104,629

SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES
PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101



Fern Avenue Apartments

Proforma Pricing Analysis and Opinion of Value

44751 Fern Ave
Lancaster, CA 93534

7	Wood Frame	5,050	12,293	1983	LRR2
No. Units	Construction	Gross Sq. Ft.	Lot Size Sq. Ft.	Year Built	Zoning

PROFORMA PRICING AND FINANCING

PRICE			\$ 1,375,000
Down Payment	40%		\$ 550,000
First Trust Deed	60%		\$ 825,000
Interest Rate	FIXED	6.25% APR	FRM 30/5
Term	30	/5	

COMMENTS

Buyer to obtain a new loan at existng market rates and terms.

PROFORMA SCHEDULED INCOME

SCHEDULED GROSS INCOME			\$ 167,400
Less Vacancy	3.0%		\$ 5,022
Gross Operating Income			\$ 162,378
Less Expenses	34.5%		\$ 57,749
NET OPERATING INCOME			\$ 104,629
Less Debt Service			\$ 60,956
PRE-TAX CASH FLOW			\$ 43,673
Return %			7.94%
Gross Rent Multiplier			8.21
Capitalization Rate			7.61%
Price per Square Foot			\$ 272.28
Price per Unit			\$ 196,429

SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY

Fern Avenue Apartments

Rent Roll

Unit #	Unit Type	Current Rent	Market Rent
1	1 Bedroom + 1 Bathroom	\$1,800	\$1,850
2	2 Bedroom + 1 Bathroom	\$1,748	\$2,100
3	2 Bedroom + 1 Bathroom	\$1,748	\$2,100
4	2 Bedroom + 1 Bathroom	\$2,000	\$2,100
5	2 Bedroom + 1 Bathroom	\$1,800	\$2,100
6	1 Bedroom + 1 Bathroom	\$1,312	\$1,850
7	1 Bedroom + 1 Bathroom	\$1,442	\$1,850
TOTALS:		\$11,850	\$13,950

SHANT SHERBETDJIAN | ENRIQUE VIRAMONTES

PHONE# (626) 657-8150 / (213) 233-4363

RE/MAX COMMERCIAL & INVESTMENT REALTY | 99 S LAKE AVE, #504, PASADENA, CA 91101

REMAX
COMMERCIAL & INVESTMENT REALTY